

### City of San Antonio Bid Tabulation

Opened: August 27, 2001 For: Annual Contract for Cable Pulling							
A383-02			BM/alr				
			Carroll Systems, LP	Greater Texas Cabling	Integritel, Inc.	KDI Facility Services	Makeda Com
			3511 N. Sunbelt Drive	12407 N. Mopac Expressway 100-366	9638 S. Presa	910 W. Laurel	5435 Stormy Breeze
			San Antonio, TX 78218	Austin, TX 78758	San Antonio, TX 78223	San Antonio, TX 78201	San Antonio, TX 78247
Item	Description	Estimated Annual Qty					
1	Cable/Fiber Pulling						
	Standard rate per hour	3600 hrs	\$24.00	\$25.00	\$18.00	\$30.00	\$100.00
	Standard rate total		\$86,400.00	\$90,000.00	\$64,800.00	\$108,000.00	\$360,000.00
	Overtime rate per hour	400 hrs	\$36.00	\$34.00	\$20.00	\$38.00	\$110.00
	Overtime rate total		\$14,400.00	\$13,600.00	\$8,000.00	\$15,200.00	\$44,000.00
2	Cable Terminating						
	Standard rate per hour	3150 hrs	\$25.00	\$25.00	\$26.00	\$30.00	\$35.00
	Standard rate total		\$78,750.00	\$78,750.00	\$81,900.00	\$94,500.00	\$110,250.00
	Overtime rate per hour	350 hrs	\$37.50	\$34.00	\$30.00	\$38.00	\$38.50
	Overtime rate total		\$13,125.00	\$11,900.00	\$10,500.00	\$13,300.00	\$13,475.00
3	Fiber Assembly						
	Standard rate per hour	450 hrs	\$25.00	\$25.00	\$26.00	\$30.00	\$50.00
	Standard rate total		\$11,250.00	\$11,250.00	\$11,700.00	\$13,500.00	\$22,500.00
	Overtime rate per hour	50 hrs	\$37.50	\$34.00	\$30.00	\$38.00	\$55.00
	Overtime rate total		\$1,875.00	\$1,700.00	\$1,500.00	\$1,900.00	\$2,750.00
4	Deleted						
4A	Trenching of concrete						
	Standard rate per foot	450 ft	\$30.00	\$10.00	\$26.00	No Bid	\$1,000.00
	Standard rate total		\$13,500.00	\$4,500.00	\$11,700.00		\$450,000.00
	Overtime rate per foot	50ft	\$45.00	\$16.00	\$30.00	No Bid	\$1,100.00
	Overtime rate total		\$2,250.00	\$800.00	\$1,500.00		\$55,000.00
4B	Trenching of asphalt						
	Standard rate per foot	450 ft	\$30.00	\$10.00	\$24.00	No Bid	\$1,000.00
	Standard rate total		\$13,500.00	\$4,500.00	\$10,800.00		\$450,000.00
	Overtime rate per foot	50 ft	\$45.00	\$16.00	\$26.00	No Bid	\$1,100.00
	Overtime rate total		\$2,250.00	\$800.00	\$1,300.00		\$55,000.00

### City of San Antonio Bid Tabulation

Opened: August 27, 2001 For: Annual Contract for Cable Pulling									
A383-02			BM/alr		Carroll Systems, LP 3511 N. Sunbelt Drive San Antonio, TX 78218	Greater Texas Cabling 12407 N. Mopac Expressway 100-366 Austin, TX 78758	Integritel, Inc. 9638 S. Presa San Antonio, TX 78223	KDI Facility Services 910 W. Laurel San Antonio, TX 78201	Makeda Com 5435 Stormy Breeze San Antonio, TX 78247
Item	Description	Estimated Annual Qty							
4C	Trenching of turf								
	Standard rate per foot	450 ft	\$12.00	\$10.00	\$20.00	No Bid	\$1,000.00		
	Standard rate total		\$5,400.00	\$4,500.00	\$9,000.00		\$450,000.00		
	Overtime rate per foot	50 ft	\$18.00	\$16.00	\$22.00	No Bid	\$1,100.00		
	Overtime rate total		\$900.00	\$800.00	\$1,100.00		\$55,000.00		
4D	Trenching of other surfaces								
	Standard rate per foot	225 ft	\$12.00	\$10.00	\$16.00	No Bid	\$1,000.00		
	Standard rate total		\$2,700.00	\$2,250.00	\$3,600.00		\$225,000.00		
	Overtime rate per foot	25ft	\$18.00	\$16.00	\$18.00	No Bid	\$1,100.00		
	Overtime rate total		\$450.00	\$400.00	\$450.00		\$27,500.00		
5	Directional Boring								
	Standard rate per foot	1350 ft	\$30.00	\$60.00	\$45.00	\$30.00	\$1,000.00		
	Standard rate total		\$40,500.00	\$81,000.00	\$60,750.00	\$40,500.00	\$1,350,000.00		
	Overtime rate per foot	150 ft	\$45.00	\$39.00	\$50.00	\$38.00	\$1,100.00		
	Overtime rate total		\$6,750.00	\$5,850.00	\$7,500.00	\$5,700.00	\$165,000.00		
6	Miscellaneous labor								
	Standard rate per hour	900 hrs	\$24.00	\$25.00	\$18.00	\$30.00	\$35.00		
	Standard rate total		\$21,600.00	\$22,500.00	\$16,200.00	\$27,000.00	\$31,500.00		
	Overtime rate per hour	100 hrs	\$36.00	\$34.00	\$20.00	\$38.00	\$38.50		
	Overtime rate total		\$3,600.00	\$3,400.00	\$2,000.00	\$3,800.00	\$3,850.00		
7 7A	Deleted								
	Install & cross-connect telephone communications equipment (no programming)								
	Standard rate per hour	180 hrs	\$24.00	\$25.00	\$26.00	No Bid	\$35.00		
	Standard rate total		\$4,320.00	\$4,500.00	\$4,680.00		\$6,300.00		
	Overtime rate per hour	20 hrs	\$24.00	\$35.00	\$30.00	No Bid	\$38.50		
	Overtime rate total		\$480.00	\$700.00	\$600.00		\$770.00		
	Terms		Net 30	2%-10	10%-12	1%-10	5%-10		
	Total		\$324,000.00	\$343,700.00	\$309,580.00	\$323,400.00	\$3,877,895.00		

Bid notices were mailed to 59 vendors.

No Bid: Terra Communications Corp.

### City of San Antonio Bid Tabulation

Opened: August 27, 2001 For: Annual Contract for Cable Pulling						
A383-02		BM/alr	Net Versant of South Texas 14732 Bulverde Road San Antonio, TX 78247	Professional Cabling Service, Inc. 6118 Hwy 290 West Austin, TX 78735	Sherman Communication, Inc. 10856 Vandale San Antonio, TX 78216	VSE Corporation 2550 E. Bitters San Antonio, TX 78217
Item	Description	Estimated Annual Qty				
1	Cable/Fiber Pulling					
	Standard rate per hour	3600 hrs	\$29.50	\$27.50	\$35.00	\$21.70
	Standard rate total		\$106,200.00	\$99,000.00	\$126,000.00	\$78,120.00
	Overtime rate per hour	400 hrs	\$44.25	\$38.50	\$53.00	\$32.56
	Overtime rate total		\$17,700.00	\$15,400.00	\$21,200.00	\$13,024.00
2	Cable Terminating					
	Standard rate per hour	3150 hrs	\$29.50	\$27.50	\$40.00	\$21.70
	Standard rate total		\$92,925.00	\$86,625.00	\$126,000.00	\$68,355.00
	Overtime rate per hour	350 hrs	\$44.25	\$38.50	\$60.00	\$32.56
	Overtime rate total		\$15,487.50	\$13,475.00	\$21,000.00	\$11,396.00
3	Fiber Assembly					
	Standard rate per hour	450 hrs	\$29.50	\$27.50	\$55.00	\$33.65
	Standard rate total		\$13,275.00	\$12,375.00	\$24,750.00	\$15,142.50
	Overtime rate per hour	50 hrs	\$44.25	\$38.50	\$82.50	\$50.47
	Overtime rate total		\$2,212.50	\$1,925.00	\$4,125.00	\$2,523.50
4	Deleted					
4A	Trenching of concrete					
	Standard rate per foot	450 ft	\$35.00	No Bid	\$60.00	\$42.35
	Standard rate total		\$15,750.00		\$27,000.00	\$19,057.50
	Overtime rate per foot	50ft	\$35.00	No Bid	\$90.00	\$63.53
	Overtime rate total		\$1,750.00		\$4,500.00	\$3,176.50
4B	Trenching of asphalt					
	Standard rate per foot	450 ft	\$32.00	No Bid	\$95.00	\$40.40
	Standard rate total		\$14,400.00		\$42,750.00	\$18,180.00
	Overtime rate per foot	50 ft	\$32.00	No Bid	\$142.50	\$60.60
	Overtime rate total		\$1,600.00		\$7,125.00	\$3,030.00

### City of San Antonio Bid Tabulation

Opened: August 27, 2001 For: Annual Contract for Cable Pulling						
A383-02		BM/alr	Net Versant of South Texas 14732 Bulverde Road	Professional Cabling Service, Inc. 6118 Hwy 290 West	Sherman Communication, Inc. 10856 Vandale	VSE Corporation 2550 E. Bitters
Item	Description	Estimated Annual Qty	San Antonio, TX 78247	Austin, TX 78735	San Antonio, TX 78216	San Antonio, TX 78217
4C	Trenching of turf	450 ft	\$28.00	No Bid	\$40.00	\$34.55
	Standard rate per foot		\$12,600.00		\$18,000.00	\$15,547.50
	Standard rate total		\$28.00	No Bid	\$60.00	\$51.83
	Overtime rate per foot	50 ft	\$1,400.00		\$3,000.00	\$2,591.50
	Overtime rate total					
4D	Trenching of other surfaces	225 ft	\$35.00	No Bid	\$40.00	\$22.85
	Standard rate per foot		\$7,875.00		\$9,000.00	\$5,141.25
	Standard rate total		\$35.00	No Bid	\$60.00	\$34.27
	Overtime rate per foot	25ft	\$875.00		\$1,500.00	\$856.75
	Overtime rate total					
5	Directional Boring	1350 ft	\$27.50	\$75.00	\$38.00	\$36.50
	Standard rate per foot		\$37,125.00	\$101,250.00	\$51,300.00	\$49,275.00
	Standard rate total		\$27.50	\$112.50	\$57.00	\$54.75
	Overtime rate per foot	150 ft	\$4,125.00	\$16,875.00	\$8,550.00	\$8,212.50
	Overtime rate total					
6	Miscellaneous labor	900 hrs	\$29.50	\$27.50	\$45.00	\$21.70
	Standard rate per hour		\$26,550.00	\$24,750.00	\$40,500.00	\$19,530.00
	Standard rate total		\$44.25	\$38.50	\$67.50	\$32.56
	Overtime rate per hour	100 hrs	\$4,425.00	\$3,850.00	\$6,750.00	\$3,256.00
	Overtime rate total					
7	Deleted					
7A	Install & cross-connect telephone communications equipment (no programming)	180 hrs	\$29.50	No Bid	\$50.00	\$33.65
	Standard rate per hour		\$5,310.00		\$9,000.00	\$6,057.00
	Standard rate total		\$44.25	No Bid	\$75.00	\$50.47
	Overtime rate per hour	20 hrs	\$885.00		\$1,500.00	\$1,009.40
	Overtime rate total					
	Terms		Net 30	Net 30	2%-10	Net 30
	Total		\$382,470.00	\$375,525.00	\$553,550.00	\$343,481.90

Bid notices were mailed to 59 vendors.

No Bid: Terra Communications Corp.